

## Development Manager

Department: Projects Date: May 1, 2019  
Division: Development Reference No. AB-PRJDEV-190501  
Position Type: Full-time  
Location: Calgary, AB

### Position Profile

You are a development expert: competent, creative and results-oriented. You enjoy working in a fast-paced environment and your excellent time management and organizational skills mean that you are never intimidated by a heavy workload. You have strong analytical skills and project management experience. You have experience leading a diverse team of professionals, completing projects on time and on budget, on several mixed use residential/commercial projects or larger wood frame townhouse/apartment building projects.



### Duties & Responsibilities

- Management of the entire development process of the project from due-diligence, planning, design, scheduling and budgeting, to approvals, implementation and completion, ensuring that we deliver the project as per the project vision
- Work with the project team to ensure appropriate consultants are hired to develop projects
- Work in a collaborative fashion with the project team including construction, leasing, and sales & marketing to ensure schedule, budget, and quality requirements of a project are being met
- Manage the approval process ensuring that the appropriate approvals are in place at each stage of the development process as required
- Ensure the project is achieving the approved returns and profit
- Travel as required to project sites and to meet with stakeholders

### Qualifications

- A minimum of five years of previous multi-family residential and/or mixed-use development experience is required
- Proven success and passion for real estate and sustaining strong relationships with team members, partners, consultants, community stakeholders, tenants and government authorities
- Ability to work within a team environment as both a team member and as a leader
- Strong analytical and decision-making skills coupled with good business acumen and a pro-active approach to problem solving



- Experience working with sales & marketing teams, familiarity with contracts & tenant leases and knowledge of the construction process
- Strong computer skills, especially Excel. Previous experience using MS Project will be considered an asset

#### Education

Related university or college degree, or training in planning, architecture, engineering, or a related field is preferred

#### About IOM

**We are Isle of Mann**—a vertically integrated group of real estate professionals committed to community growth and business success through disciplined investment and mindful development. Integrity, humility and respect are at the core of who we are.

Our Projects department utilize internal expertise in locating sites that naturally lend to the nuances of quality home living and economic development. Through thoughtful construction practices and a diligent quality control protocol, the vision is executed with competence and care. The seamless integration of our projects within their environments, and the vibrant communities that result, are the hallmark of any Isle of Mann development.

#### Working at IOM

**We are a family**—and like family, we support one another and take pride in each other's success. But also like a family we have high expectations of each other. We work toward ambitious goals that demand top performance at all times—then we strive to do better.

We recognize that talented people want to create and make an impact. To this end, we invest wholeheartedly in the entrepreneurial strength of our team by supplying the tools, training and unfettered access to senior leadership for support and mentorship. As a result, IOM employees are largely self-sufficient, quick learners who can hit the ground running.

We work in cross-functional teams that are driven by results. We check our egos at the door and rely on direct communication. We are casual and approachable, but always professional. We take pride in our work by executing with competence and care. We are passionate about what we do and live for a challenge.

**Please submit resume and cover letter to [Careers@IOMPropertyGroup.com](mailto:Careers@IOMPropertyGroup.com) with the title of the position in the subject line.**

**Please, no unsolicited resumes or phone inquiries from agencies. View our Policy on Unsolicited Resumes on our website.**

**We thank all applicants for their interest, however, only candidates selected for an interview will be contacted.**

**Isle of Mann is an equal opportunity employer.**